

Managing IT Risk for Nonprofit Organizations with a Remote Workforce

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Aldrich Technology

- Information Security
- Software Solutions
- Merger + Acquisition Support
- Managed IT Services

Productivity or Security?

They are not mutually exclusive...

#1 must be Organizational Productivity

#1.1 must be Risk Management

#2 is everything else...



What is Risk?

Risk is anything that gets in the way of your success or limits your success.

Kinds of Risk:

- Insurable Risks
- Uninsurable Risks
- Knowingly assumed Risks
- Surprise Risks





Evolving Threat Landscape

- Last year's cybersecurity thinking is inadequate against this year's threats
- Threats are growing in number, complexity, sophistication, and consequence
- Most IT departments are playing a never-ending game of catch-up – with your organization

UCSF



Robinhood 

solarwinds



ESTÉE LAUDER

What was stolen?

Over 25 Billion Records which include information such as:

- Names, addresses
- Gender, marital status, spouses, and sexual preferences
- Medical history, prescriptions, and formulations
- Account usernames and passwords
- Conversations, email, text, private sites, etc.
- Videoconference sessions
- Security tokens
- Device information
- Miscellaneous user details such as spoken language
- Transcripts of email correspondence
- Payment logs including credit card type, amount paid, and applicable currency
- IP addresses, Trade secrets, National Secrets



What's it Worth?

According to Keeper Security...

Social Security Number	\$1.00
Drivers license	\$20.00
Credit Card	\$8.00 - \$22.00
Email Address & Password	\$0.70 - \$2.30
Medical Record	\$1.50 - \$10.00
Complete Medical Record	\$1,000.00



Ransom ware

\$50 - Ransomware kits on the Internet

\$233,817 - Average ransom demand

25% - Victims pay hackers

30% - Average amount of data recovered after paying ransom

\$20B - Ransomware cost to business in 2020 (\$11B in 2019)

2020 Targeted Organizations

- 113 Government agencies
- 560 Healthcare facilities
- 1,681 Schools were impacted

Consequences

Would these consequences impact your ability to:

- Operate?
- Pay your Employees?
- Serve your Constituents?
- Fulfill your Mission?



How Do I Protect My Organization?

- Establish IT Governance
- Experience and Accomplishment
- Rely on competence rather than on personality/tenure/relations
- Develop an IT Strategy
- Pay attention to the Details
- Execution and Verification



Standards Bodies

National Institute on Standards in
Technology (NIST)

Cybersecurity Maturity Model
Certification (CMMC)

Payment Card Industry (PCI)

* Leverage standards – don't make
it up on your own!

Components of Security

- People and their Practices
- Technologies
- IT Policies
- Incident Response



Helping People with Security Practices

- Education
- Recognize threats like spam, phishing, spear phishing
- Create people-centric controls
- Create people-centric IT Policy
- Passwords and Passphrases
- Two-Factor Authentication
- Establish Roles & Responsibilities
- Access Controls based on Roles (does everyone need access to everything?)





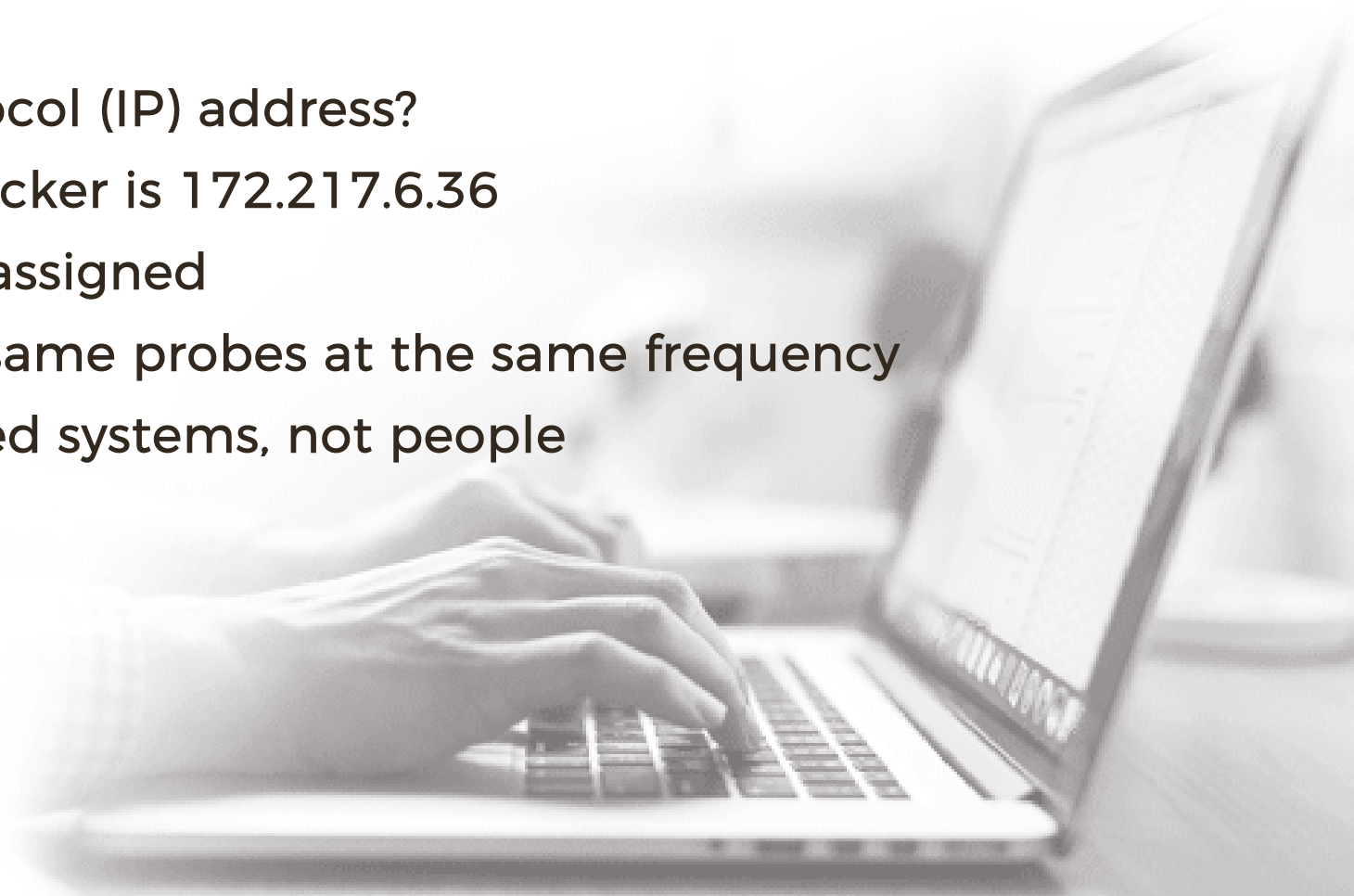
Who are you in the world?

Who Are You?

You are an address.

- What is an internet Protocol (IP) address?
- www.google.com to a hacker is 172.217.6.36
- IP addresses are usually assigned
- All IP addresses get the same probes at the same frequency
- This is done by automated systems, not people

It is not personal.



How long does it take to crack your password?

“bankers”	7 characters	 .29 milliseconds
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“b @n4er\$”	7 characters	 .29 milliseconds
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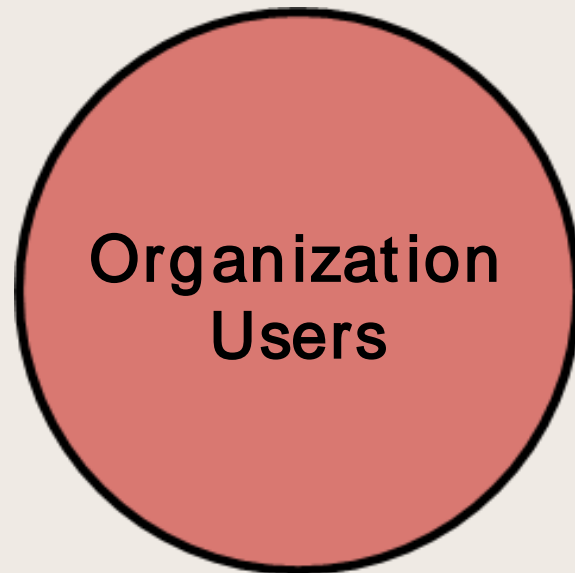
“football”	8 characters	 5 hours
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“F@@tballz”	9 characters	 5 days
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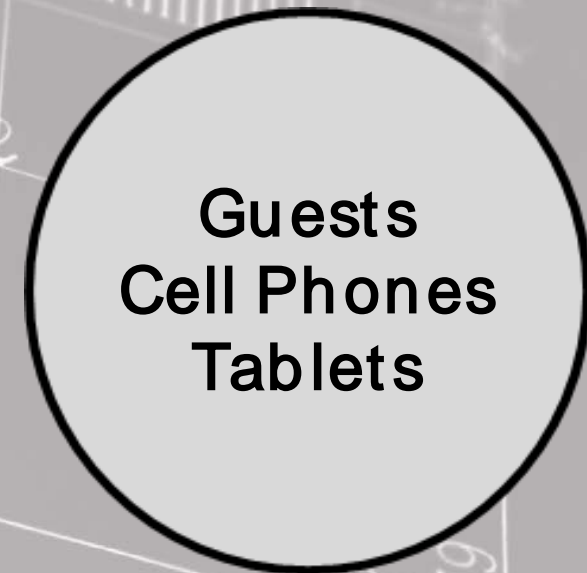
“Metrology\$”	10 characters	 4 months
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“FlowMatters”	11 characters	 1 decade
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What to do about cell phones???



Internal Secure Network



Internet ONLY

Is all data equal???

Significant Liability

Minimal Liability

**Employee/HR
Donors**



**Marketing
Communications**

Good Technology Security Practices

- Maintenance, Administration & Patching
- Maintaining software at current/supported release levels
- Remove old accounts
- Anti-Spam and Anti-Virus
- Firewalls
- BotNet Filters
- Backups
- Encrypt laptop data
- Cell/smartphones
- Wireless Network Authentication (no Pre-Shared Keys!)



Good Security Policies

Leverage Policies to enforce what is and is not permitted

- Written Policies
 - Employee Handbook
 - Technology Usage
 - Code of Conduct
- IT Policies
 - Password Policy
 - VPN Policy
 - Application Policy
 - Cell/Smartphone Policy



Good Security Response

- Develop an Incident Response Plan – simple or complex
- Monitoring is not the answer alone, it is a piece of the answer
- People need to let IT know when they suspect something unusual or weird
- IT needs to take **PROACTIVE** action to:
 - Educate people
 - Maintain the network to always current
 - Be diligent about administration
 - Respond quickly and appropriately to the ever-changing threats
 - Educate people
 - And Educate people



Case Studies

Security vs Productivity

- Nonprofit with extreme security
- Employees not able to work effectively
- Current infrastructure inhibiting ability to accomplish their mission



Case Studies

IT Governance

- Nonprofit with no IT Governance
- Each department chose own software applications
- No consideration of the entire organization
- No master data shared across systems to evaluate programs, donors, etc.



Case Studies

Weak security policies

- Password policy not enforced
- No Multifactor Authentication
- Employee's email hacked



Important Take-Aways

- Boards have a fiduciary responsibility to ensure their organizations are taking appropriate documentable/verifiable actions to mitigate cyber risks.
- Cyber Insurance only covers insurable risk. Uninsurable risk is still significant
- Establish sound IT Governance
- Bring in competence where needed





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